

TOWN OF SOUTHBRIDGE

REVENUE ANALYSIS

CASH FLOWS GENERATED UNDER LANDFILL AGREEMENT AND EXTENSION

	EXISTING CONTRACT				PROPOSED EXTENSION		
	2005	2006	2007	2008	2009	2010	2028
	Calendar Year <u>Actual</u>	Calendar Year <u>Actual</u>	Calendar Year <u>Projected</u>	Calendar Year <u>Projected</u>	Calendar Year <u>Projected</u>	Calendar Year <u>Projected</u>	Or Term of Agreement <u>Expiring 12/9/2036</u>
<i>Royalty Payments:</i>							
Royalty Payments under Existing Capacity	\$ 1,154,772	\$ 1,238,890	\$ 1,242,050	\$ 1,273,101			
Royalty Payments (up to 180,980 tons/yr at \$6.00/ton)					1,085,760	1,112,904	Term of Agreement
Royalty Payments for Expanded Capacity up to 405,600 tons/yr (\$5.42/ton)					1,217,549	1,247,988	Term of Agreement
Municipal Solid Waste Premium	90,078	96,994	98,000	100,000			
<i>Curbside Collection:</i>							
Curbside Collection Revenue	625,000	625,000	625,000	625,000	625,000	640,625	Term of Agreement
Curbside Collection Revenue Unrealized Value	(246,817)	(275,000)	(275,000)	(275,000)	(275,000)	(281,875)	
Subtotal	378,183	350,000	350,000	350,000	350,000	358,750	
Landfill Monitor Reimbursement					75,000	78,000	Term of Agreement
Third Party Consulting to Assist Landfill Monitor					10,000	10,250	Term of Agreement
<i>Legal Fund:</i>							
Initial Legal Fund Contribution (Only Payment)					100,000		
Second Legal Fund Contribution-Expanded Capacity (Only Payment)					100,000		
<i>Road and Water/Sewer Construction:</i>							
Access Road and Water/Sewer Line Construction Payment to Offset Debt					341,000	341,000	20 Year Maximum
Increased Access Road and Water/Sewer Line Construction Payment (Expanded Capacity)					130,000	130,000	20 Year Maximum
Landfill Gas Program					112,347	149,796	Term of Agreement
TOTALS	\$ 1,623,033	\$ 1,685,884	\$ 1,690,050	\$ 1,723,101	\$ 3,521,656	\$ 3,428,688	

Assumptions:

- Consumer Price Index for Projection 2.5%
- Effective Date of Contract 1/1/2009 (2 year permitting process assumed from 1/1/2007)
- Casella seeks and receives a permit for MSW capacity up to 405,600 tons/yr
- Roadway construction and payments to be coordinated with Effective Date of Contract
- Landfill Monitor Salary and Benefits Increase per year 4%
- Landfill Gas Program Revenue Provided by Casella from CDM Worksheet (State Format)
- Landfill Gas Program Revenues assumed to begin in 2009
- Analysis intentionally omits Town Closure and Post-Closure Liability, which has been offset by payments from Casella